



City of
Doncaster
Council



Procurement



Holly Wilson – Head of Procurement

Aims of the Session

- Context
- Property and Construction Contracting
- Understand how the Council & SLHD procure
- Future projects & contracts
- Useful Information
- Q&A



Context

- The Council and SLHD collectively spent circa. **£520 million** (23/24)
- SLHD have circa. **20,000** housing stock
- **1,538** Council Contracts (*LIVE May 24 >£5k*)
- **117** SLHD Contracts (*LIVE May 24 >£5k*)
- Wide range of goods, services and works



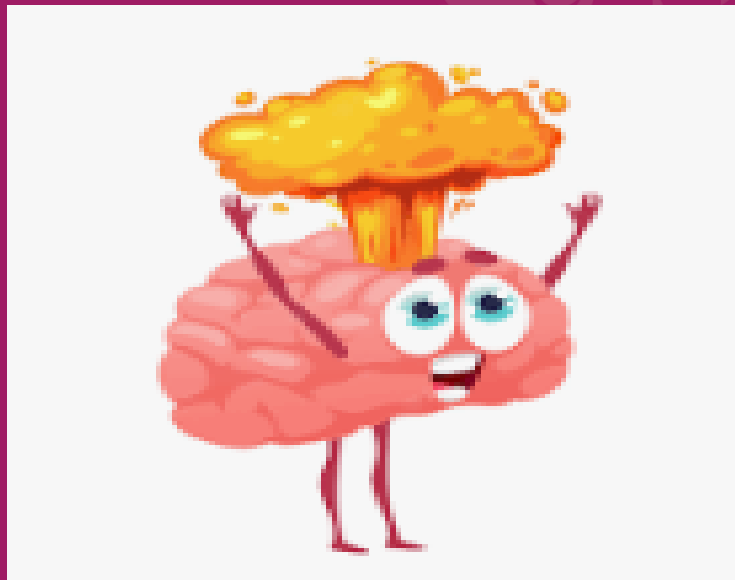
The Councils Strategic Procurement Team

- Category Management Model
- Deciding what and how to buy – compliant with the law
- Procurement Cycle
- Agreeing the contract
- Integrate Council & SLHD policy into contracting i.e. social value, local spend and ethical sourcing
- Mitigate contracting risks i.e. Health & Safety, financial
- Obtaining best value

Construction & Property Contracts

- **20%** of contracts categorised as **Construction & Property**
- Capital Funding is applied for as it occurs from various government departments i.e. DLUC, DfT, DfE etc.
- Grant funding conditions can be restrictive i.e. time limits, ring-fenced
- Construction Playbook
- Market conditions - limited interest in larger schemes
- Rising Costs, Labour shortages
- Local spend & Social Value ambitions inc. Carbon Net Zero
- Framework Usage

“The way you contract seems lengthy & complicated”



Reasons why?

- Rules and regulations
- Need to manage risks
- Spending public money
- Open, fair and transparent

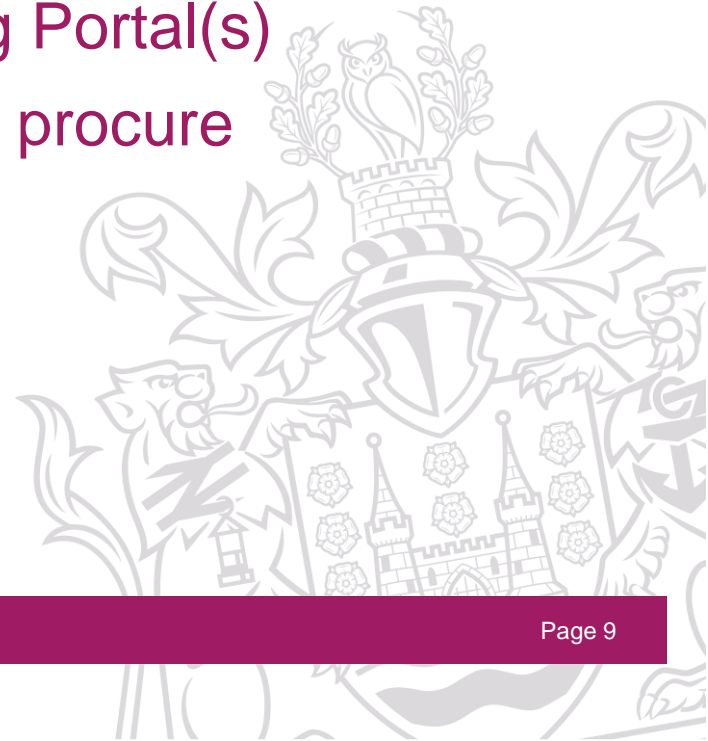


Rules & Regulations

- Public Sector buying is governed by public procurement legislation; the *Public Contract Regulations 2015*, applicable to higher levels of spend – changing Oct 24 *Procurement Act 2023*
- The principles of non-discrimination, equal treatment and transparency apply to all procurement activity
- Council & SLHD Internal Rules on procurement & contracting – *Section of the Council's Constitution called the Contract Procedure Rules (CPRs) & SLHD Contract Standing Orders (CSOs)*

Third Party Framework Agreements

- Contracts can be let through a framework agreement let by another public sector body/group
- Frameworks are a popular choice for Public Bodies
- The framework provider will advertise contract opportunities in the same way as the Council/SLHD i.e. Find a Tender (FTS), Contracts Finder & E-Tendering Portal(s)
- Councils can use these frameworks to procure goods/services or works via either:
 - *Direct Call Off*
 - *Further Competition*



Framework Providers:

- YPO <https://www.ypo.co.uk>
- ESPO <https://www.espo.org/>
- Crown Commercial Services (CCS) <https://www.crowncommercial.gov.uk/>
- YORhub (YORbuild/YORcivils/YORconsult) <https://www.yorhub.com/>
- NHC (Consortium Procurement) <https://www.northern-consortium.org.uk/>
- PFH <https://procurementforhousing.co.uk/>
- NEPO <https://www.nepo.org/>
- Efficiency North (EN) <https://www.efficiencynorth.org/>
- CHIC <https://www.chicld.co.uk/>
- Crescent Purchasing <https://www.thecpc.ac.uk/>
- NHS Shared Business Services <https://sbs.nhs.uk/>
- Fusion 21 <https://www.fusion21.co.uk/>
- SCAPE <https://www.scape.co.uk/>
- Procurement Hub <https://www.procurementhub.co.uk/>



YorTender E-tendering Portal



- YorTender is the Council's & SLHD's E-Tendering Portal
- Majority of contract opportunities above £25k advertised through this portal
- Suppliers can register for free to receive notifications of contract opportunities (advice [Yortender Supplier Registration User Guide](#))
- This portal is used by **ALL** local authorities in the Yorkshire and Humber Region
- If you register interest in an opportunity, the procurement project is conducted via the portal

Tender Opportunity Portals

- **Government Portals**

Contracts Finder: <https://www.gov.uk/contracts-finder>

Find a Tender Service (FTS): <https://www.gov.uk/find-tender>

- **Council & SLHD Portal**

YorTender: <https://yortender.eu-supply.com/login.asp>

All are FREE OF CHARGE

Contracts Available

Commercial Pipeline (18months)

<https://www.doncaster.gov.uk/services/the-council-democracy/procurement>

DONCASTER COUNCIL

PROCUREMENT PIPELINE

APRIL 2022 - SEPTEMBER 2023

Existing Contract Ref. (if applicable)	Business Area	Contract Title/Description	Estimated Procurement Start Date	Estimated Contract Commencement Date (MM/YY)	Planned Procurement Sourcing Route	Total Anticipated Contract Length (Months inc. Extensions)	Estimated Total Contract Value (£)
<i>If existing contract</i>	<i>example: Public Health</i>	<i>Title with short description</i>	<i>MM/YY</i>	<i>MM/YY</i>	<i>As per defined list</i>		
C8468	Street Lighting	Condition Inspection and Collection of Street Lighting Highways Equipment Invent	Apr-22	Nov-22	Open	48	£200,000
C5439	Environment	Winter Weather Forecasting Services	Apr-22	Sep-22	Call off from a Framework Agreement - Direct Award - Mini Competition	TBC	£38,000
C6763	Facilities Management	Washroom Services	Apr-22	Mar-23	Call off from a Framework Agreement - Direct Award - Mini Competition	48	£130,000
C6764	Economic Development	...	Apr-22	Mar-23	...	48	£257,000

Contracts Register

- Council contracts >£5k are published:

<https://www.doncaster.gov.uk/services/the-council-democracy/procurement>

- SLHD contracts >£5k are published:

<https://www.stlegerhomes.co.uk/about/procurement/current-contracts/>



Social Value



Cabinet Office

- Social Value Procurement Policy & Info - [Social Value - City of Doncaster Council](#)
- “Social Value refers to **wider financial and non-financial impacts** of projects and programmes including the wellbeing of individuals and communities, social capital and the environment”
- “An Act to require public authorities to have regard to **economic, social and environmental wellbeing** in connection with public services contracts and for connected purposes”



Who are Social Value Portal?

The Social Value Portal is the market leader in social value measurement and reporting.



Measurement

A nationally-approved accounting methodology for measuring social value



Procurement

A platform to manage the tender process and to unlock social value in the supply chain



Contract management

An interactive solution designed to set targets and manage performance and store evidence



Reporting

Live reporting with interactive dashboards and displays



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Thank you

For more information email:

procurement@doncaster.gov.uk

Or visit:

<https://www.doncaster.gov.uk/services/the-council-democracy/procurement>

#doncasterisgreat